



VDA · telkonet

People-centric hospitality

Vision

We enhance human environments by developing sustainable solutions that strengthen the connection between people and their surroundings.

About us

VDA Telkonet is a global leader in Energy Management Systems (EMS) and Guest Room Management Systems (GRMS) for the hospitality industry. With more than 80 years of combined R&D expertise, over **1 million smart rooms installed in 9,500 properties across 60 countries**, the Group provides scalable, customizable, and people-centric solutions that enhance energy efficiency, guest comfort, and operational performance.

In 2022, Telkonet (USA) became part of the Group, strengthening its international presence and technological capabilities. In 2024, Adria Electronic also joined VDA Telkonet, further consolidating the Group's know-how in design and innovation. Operating across Europe, North America, the Middle East, and Asia, VDA Telkonet is committed to building a more sustainable hospitality industry, supporting hotels, resorts, and multi-dwelling units in their path toward decarbonization and long-term value creation.



Recognitions & Awards

Recognized among the **12 most innovative Italian companies by Confindustria**, VDA Telkonet has received multiple international awards, including the **Innovation Prize in Italy and the Design Intelligence Award (DIA)**, Honorable Mention for **Guest Experience Intelligence (GXI)**.

The Group is also certified for its commitment to closing the **gender gap** and is included in the vendor list of the **world's top hospitality brand** and received the **ADI Design Index Award** for Nova Smart Switch.



2024



2025



2025



2025

Presence

Italy

HOTELS: 2,500+
ROOMS: 190,000+
GUESTS: 19,800,000+

Europe

HOTELS: 3,240
ROOMS: 368,000
GUESTS: 74,200,000

Asia Pacific

HOTELS: 110+
ROOMS: 20,900+
GUESTS: 4,200,000+

America

HOTELS: 4,000+
ROOMS: 700,000+
GUESTS: 140,000,000+

MEIA & Africa

HOTELS: 150+
ROOMS: 38,000+
GUESTS: 7,500,000+



Markets

Hospitality | Military Education | Healthcare | Student Housing



Our Values

Enthusiasm and Passion

Being present with energy and passion, loving and believing in what we do, feeling part of the group.



Sustainability

Making the right choice today, thinking about the future: vision above urgency (from a social, environmental and economical point of view).



Courage

Being flexible, creative and resilient to satisfy the demands of an evolving market.



Inclusiveness

Being open and respectful about differences in favour of equal opportunities in a trustful environment.

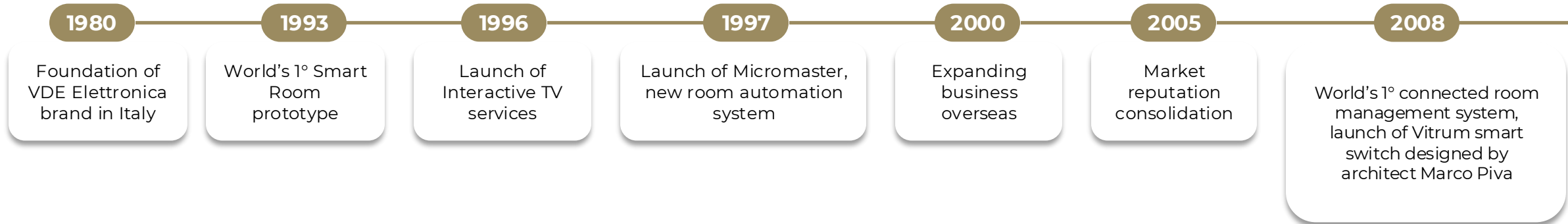


I Care

Taking care of our clients and taking a leading role in the management of our projects.



Our History



Our History

2012

OnAir in-room entertainment platform

2015

1° IoT installation

2016

Design Index ADI, Compasso D'Oro ADI, Archiproducts Design, IF Design, Plux X, Reddot awards for Vitrum design

2017

EnterPlease, new mobile access control technology

2018

New financial partner

2019

New governance

Our History



2020

VDA Group restyling brand and new positioning



2021

Launch of Etheos the 1° GRMS cloud platform. Telkonet Inc is now part of the Group



2023

Launch of new EMS in MEIA and APAC market. Launch of AIDA, the 1° product developed from VDA Telkonet



2024

GXI launch. Acquisition of Adria Electronic in Croatia. Gender Gap Certification. Design Intelligence Award.

2025

Innovation Award. Our solutions included in the WIPO Green Database and the Osaka 2025 Green Book. Gewiss investing in VDA Telkonet Group

Solution Provider

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Customer satisfaction is the heart of everything we do.

Guided by a people-centric philosophy, **VDA Telkonet designs technology solutions that enhance every aspect of the guest experience.** Each partnership begins with collaboration, as we listen closely to the client's vision and translate it into seamless, beautifully integrated solutions.

From consultation to installation and beyond, our team ensures every detail functions in harmony: technically precise, intuitively designed, and supported with care. Powered by cloud-based and IoT-driven innovation, our solutions simplify hotel operations, boost efficiency, and anticipate guest needs, creating comfort that feels effortless and hospitality that feels personal.

Pre-sales

Before we design, we listen.

We start with a personal conversation to understand each client's vision and goals, acting as trusted advisors who reveal new opportunities and guide decisions with clarity. From this dialogue, we create tailored proposals that unite technical precision with aesthetic harmony.

Project management

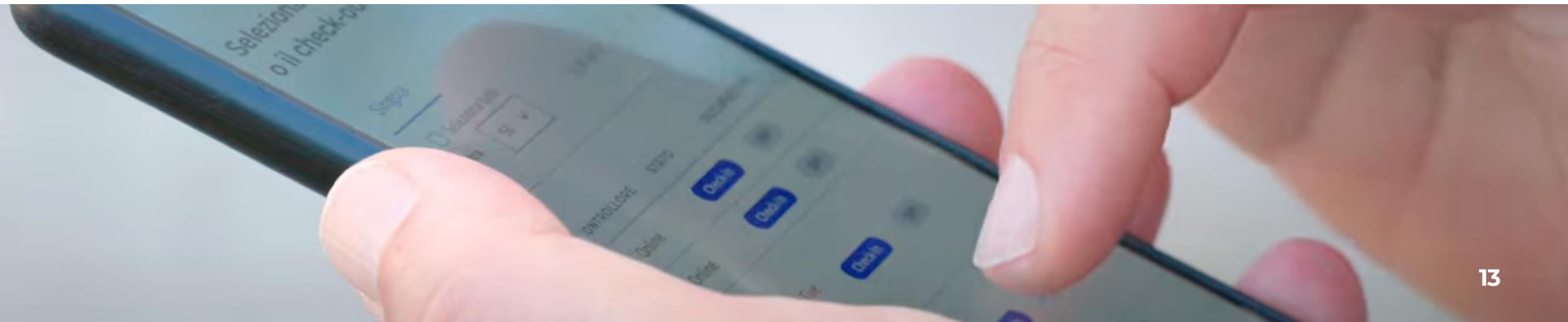
With every milestone, we move forward together.

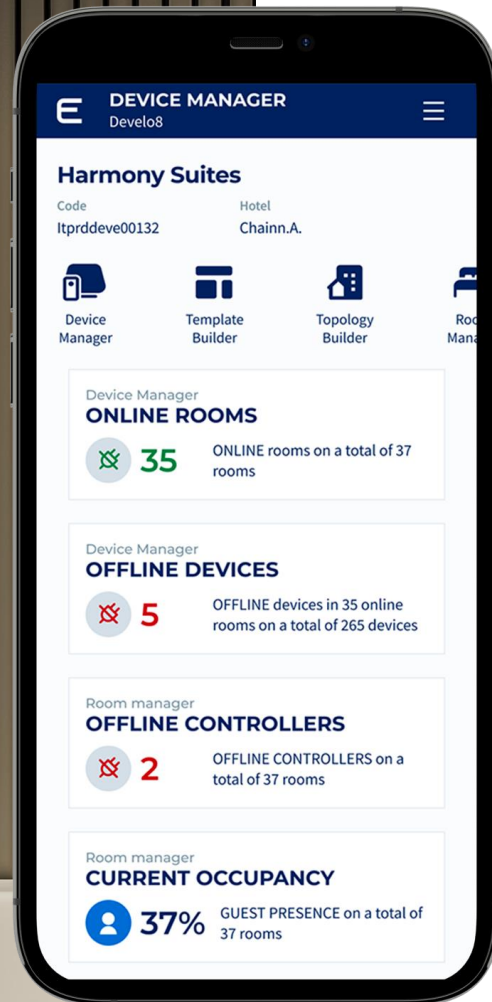
We oversee each installation phase with care, supporting customers through setup and commissioning for seamless integration. As the bridge between engineers and stakeholders, we keep everyone aligned. Our support continues beyond delivery, with clear documentation and long-term partnership.

Technical support

Because great service never ends.

We provide fast, personal support via email and phone, with clear updates at every step. During the warranty period, we manage ARMA replacements promptly to minimize downtime—standing by our customers long after installation.





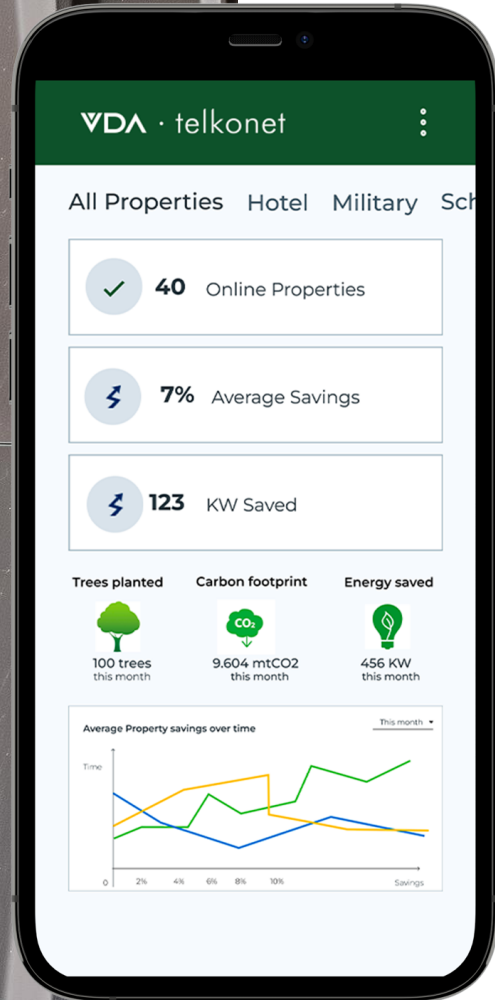
GRMS

Guest Room Management System

A **GRMS** is an intelligent control system that enhances the guest experience while improving hotel efficiency. It integrates lighting, climate, shading, access control, and room automation into a single, intuitive platform.

For hotels, it means optimized energy use, streamlined operations, and real-time monitoring.

For guests, it means comfort that feels effortless, personalized, and seamlessly connected.



EMS

Energy Management System

An **EMS** is a smart energy-saving solution that optimizes HVAC performance through real-time monitoring, automation, and occupancy-based control. It reduces energy waste, lowers operational costs, and ensures consistent comfort across the property.

For hotels, it delivers measurable efficiency.

For guests, comfort that never feels compromised.

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